

A complete ERP solution for your business













Tobacco

Candy &



















Meat

Seafood

Poultry

Produce

Dry Goods

Frozen Foods

Bakery

Flavoring & Spices

Beverages



Integrated Applications for Dynamic Growth Businesses



Financial Management

- Accounts Receivable
- Accounts Payable
- General Ledger
- Fixed Assets



Distribution Management

- Order Processing
- Inventory Management
- Purchasing (S & D)
- Sales Analysis



Manufacturing Management

- Work Order Management
 - MRP and CRP
 - Shop Floor Control
 - Product Quality



Warehouse Management

- Receiving & Put-Away
- Picking and Shipping
- Product Movement
- Cycle & Physical Counts



Sales Force / CRM

- Contact Management
- Customer / Item Inquiry
 - Sales Analysis
- Quote / Order Processing



Business Intelligence

- Reports
- Dashboards
- Financial Report Writer



Mobile Apps

- Order Processing
- Proof of Delivery (POD)
 - Route Sales



E-Business

- B2B & B2C eCommerce
- Customer Self Service



Retail - Cash n Carry

- Retail Sales
- On Account Sales
- Credit Card Processing



Email Marketing

- Email Campaigns
- Marketing Automation
 - Lead Scoring

Standard Industry Specific Features.....

- Catch Weight and Set Weight Processing
- Broken Case Tracking
- Rebates, Billbacks and Promotions
- Chain Billing
- Dynamic Sales Reporting
- Stamped and Un-Stamped Cigarette Tracking
- MSA Reporting
- Sales and Excise Tax
- Route & Load Management (Roadnet Interface)
- Flexible Cash Receipts
- Bids & Order Guides
- Dock Appointments
- Warehouse Management (Voice Interface)
- Process Manufacturing / Product Quality
- Lot and Date Tracking (Food Safety)
- Mobile Route Accounting (Field Sales / POD)







VAI Company Overview

- Established in 1978
- Privately Owned
- Headquarters in Ronkonkoma, New York
- ▶ 3 Branch Offices
 - Orlando, Miami, Chicago
 - ► Over 200 Employees
- Award Winning Mid-Market Specialists
- Software and Industry Experts
- ▶ Single Solution R&D and Support
- ► Cloud Services Provider

FSMA 204 Compliance

- What is FSMA 204? Section 204 of the FDA Food Safety Modernization Act (FSMA) requires the FDA to designate foods for which additional recordkeeping requirements are appropriate and necessary to protect public health.
- Who Needs to Comply? The law mandates all food manufacturers and suppliers who are regulated by the FDA to comply with their provisions. Compliance with the rule will be enforced January 2028
- What Foods are on the List? The FTL includes food products such as nonpasteurized cheeses, nut butters, many categories of fresh produce, fresh seafood, and ready-to-eat deli salads.
- What is Compliance? FSMA compliance means having a strong and working Food Safety Management System (FSMS) in your company.
- What are the Penalties? Non-compliance with the FSMA rule regarding intended adulteration can lead to the suspension of your company's registration. Criminal penalties for non-compliance can include fines of up to \$250,000 should serious injuries incur from the issue. This kind of case can also lead to temporary restrictions on operations that can lead to a significant loss in revenues. In extreme cases, those which involve the death of a consumer or serious hospitalization due to non-compliance, companies can be shut down for good.

How can I stay in compliance with a Warehouse Management System?



FSMA Food Safety Plan: The FSMA food safety plan is a comprehensive document that consists of preventive controls and a systematic approach for identifying and analyzing food safety hazards. A **WMS** can help you **standardize operational procedures** for receiving, storage, movement, shipping and recall of products. These procedures can be documented into your food safety traceability plan.



Lot Tracking / License Plating: A **WMS** will allow you to flag items on the food traceability list as **"Lot Controlled".** Upon receipt of these items the user will be required to enter in **lot and date information** and a pallet license plate label will be generated for tracking. Individual carton labels can also be produced if required.

How can a Warehouse Management System help?



Warehouse Management: An ERP System includes a comprehensive Warehouse Management solution that provides complete tracking off all movement of a product for receiving, put-away, replenishment, movement, production, counting, picking and shipping. All product movement is electronically stored for reporting and analysis.

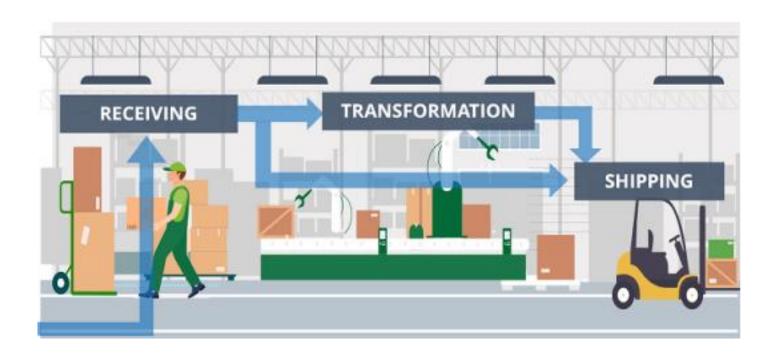


Reporting and Inquiries: ERP provides comprehensive reports and inquiries for Lot Controlled items including – Lot Expiration Reports, Lot History Reports, Lot Recall Reports. A multi-level **lot inquiry recall screen** shows a complete history of a lot from receipt, through production into finished items, to the shipping of those items to customers.



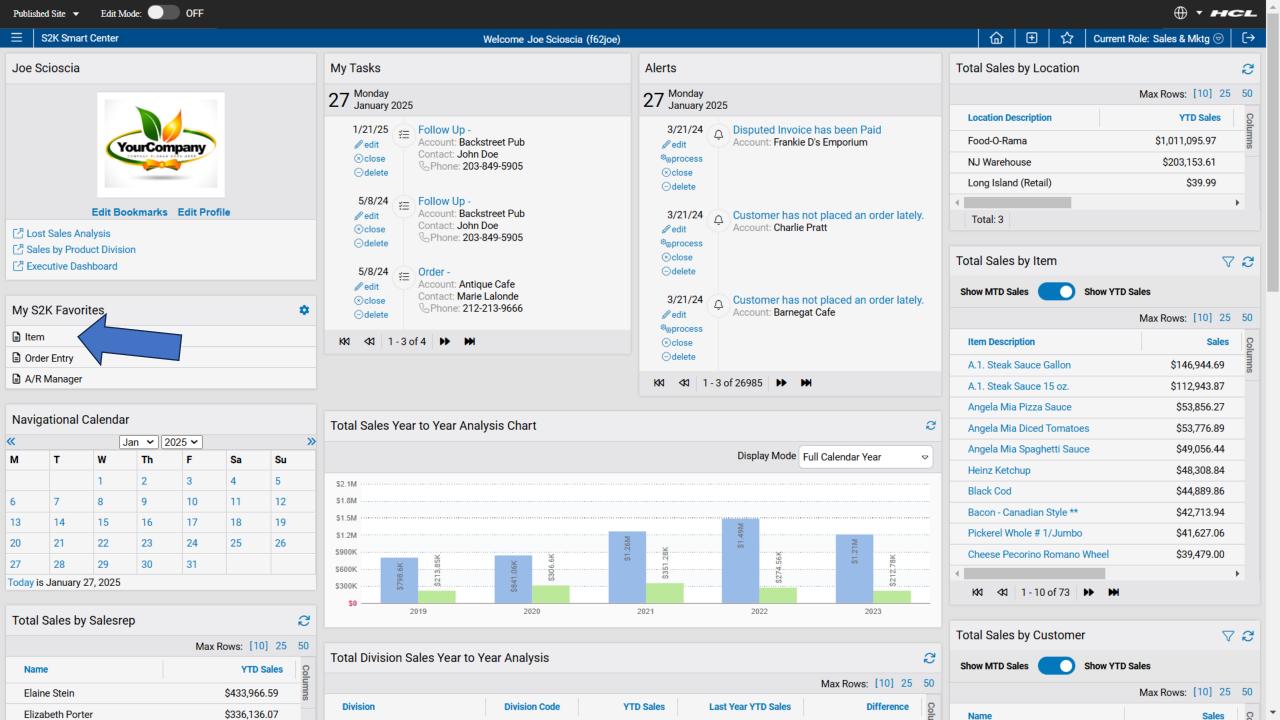
Share Data in Electronic Format: An ERP will allow suppliers to share data in an electronic format (sortable spreadsheet) with the FDA upon request. Companies are required to do this within 24 hours of the request.

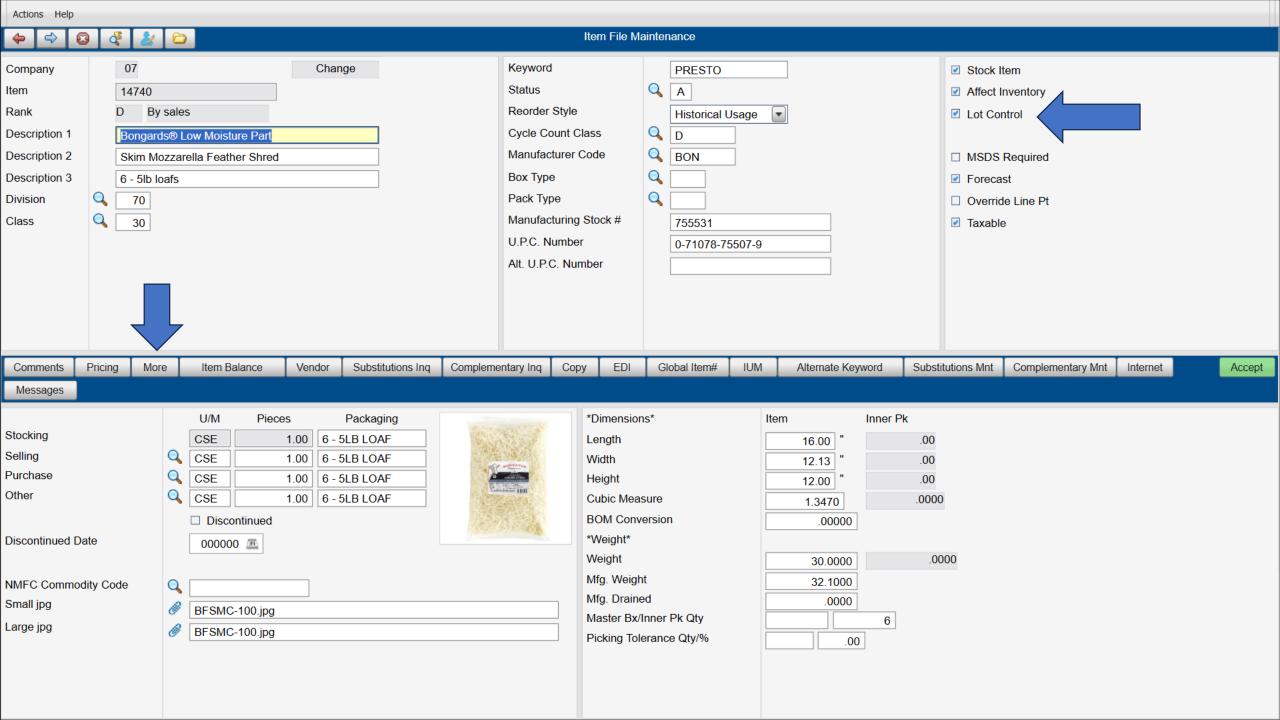
Critical Event Tracking

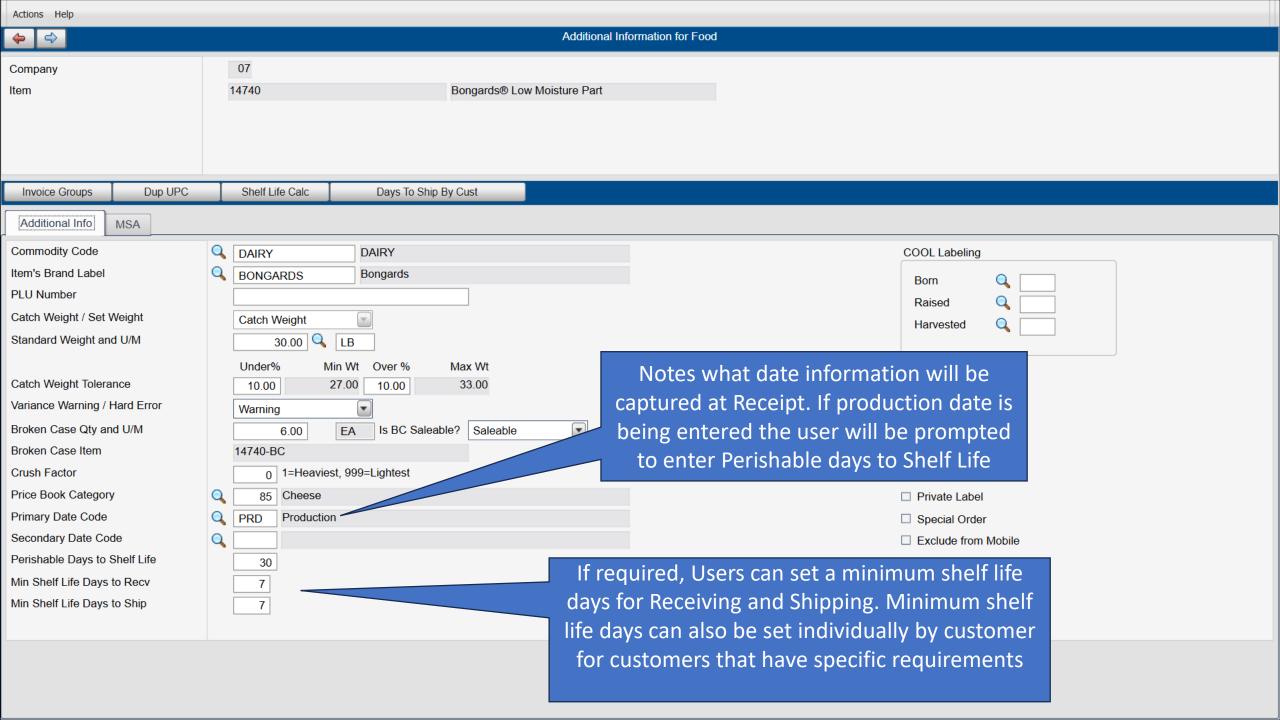




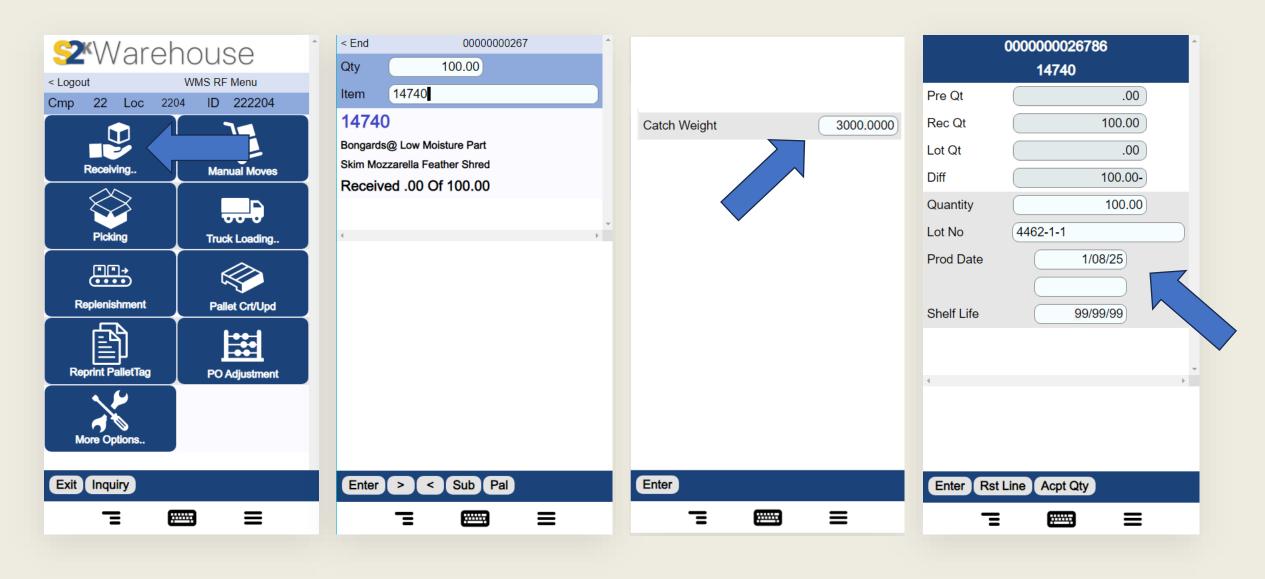
Log In to Your Account					
User ID:					
f62joe					
Password:					
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	Log in				
	Forgot your User ID?				
	Forgot your password?				







Mobile WMS – Catchweight - Lot Control Data



Pallet License Plating at Receiving

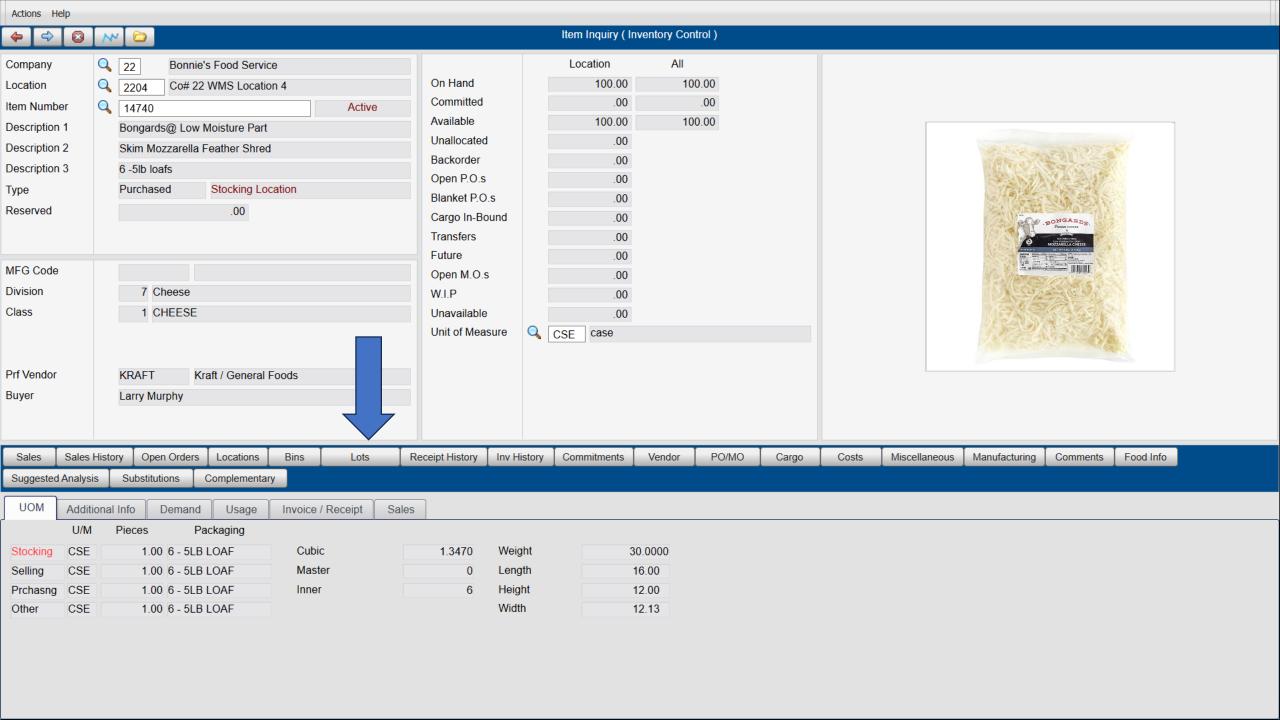


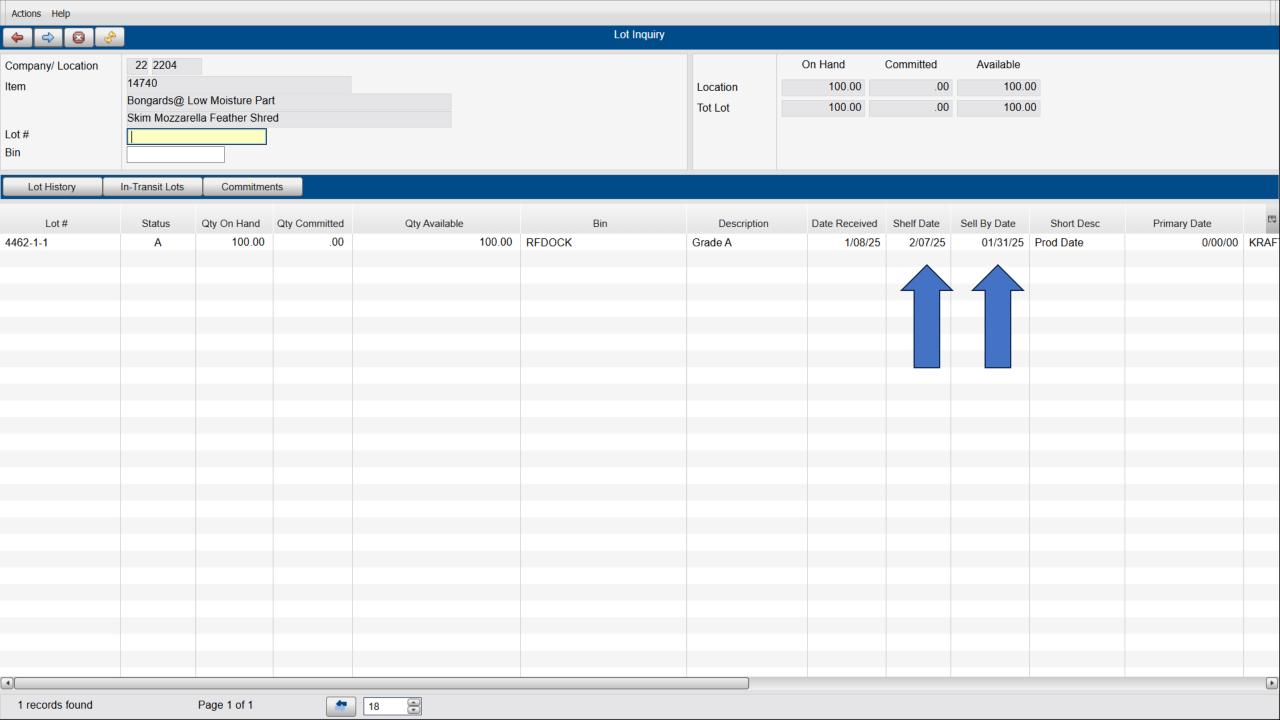


Pallet License Plating at Put Away



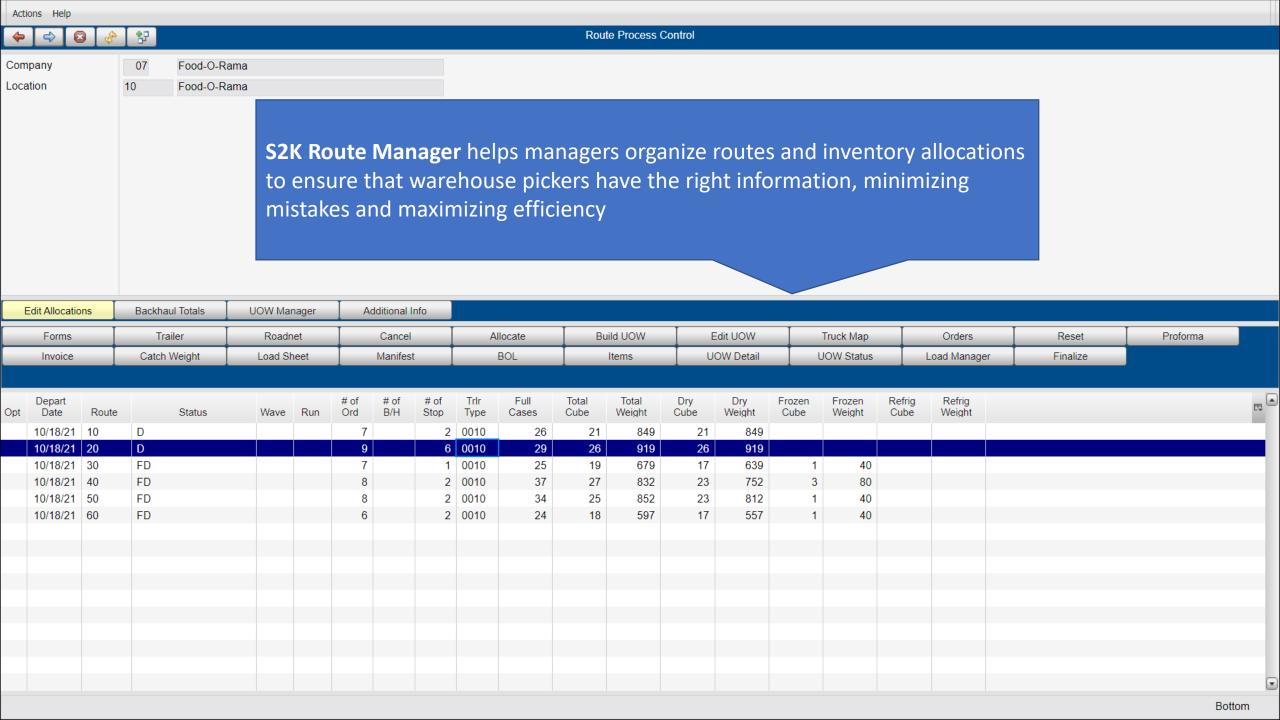


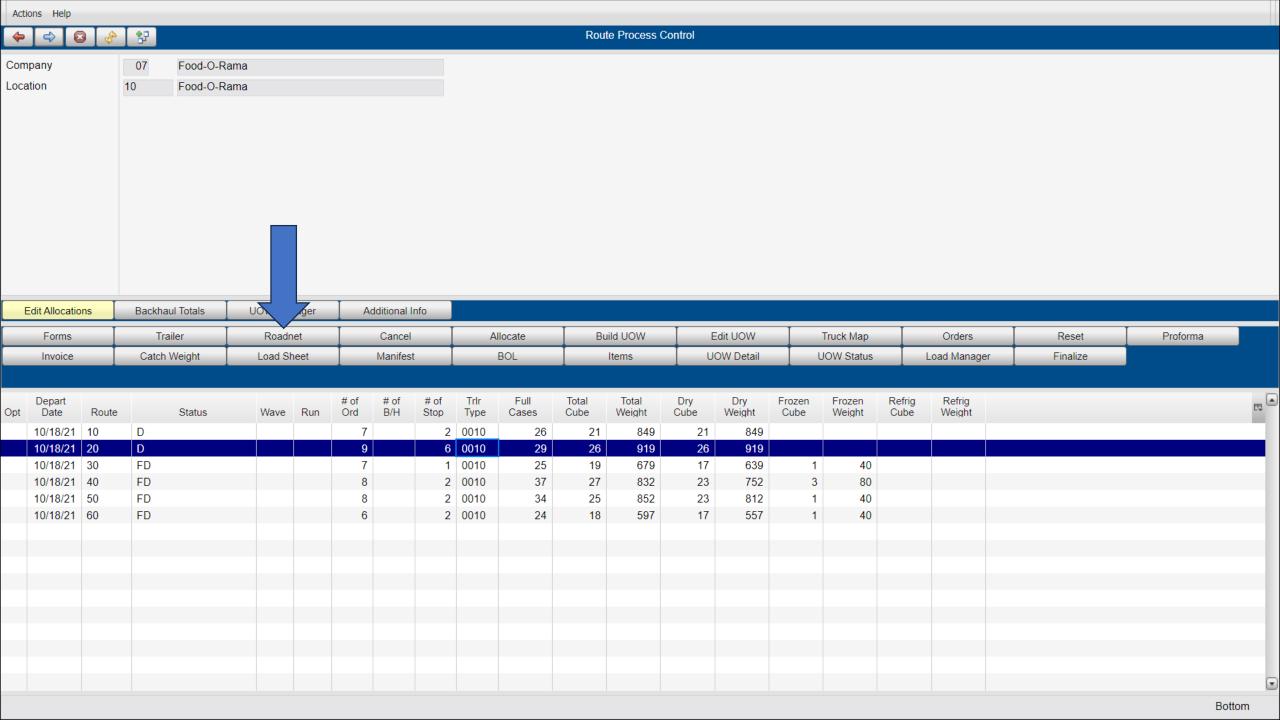


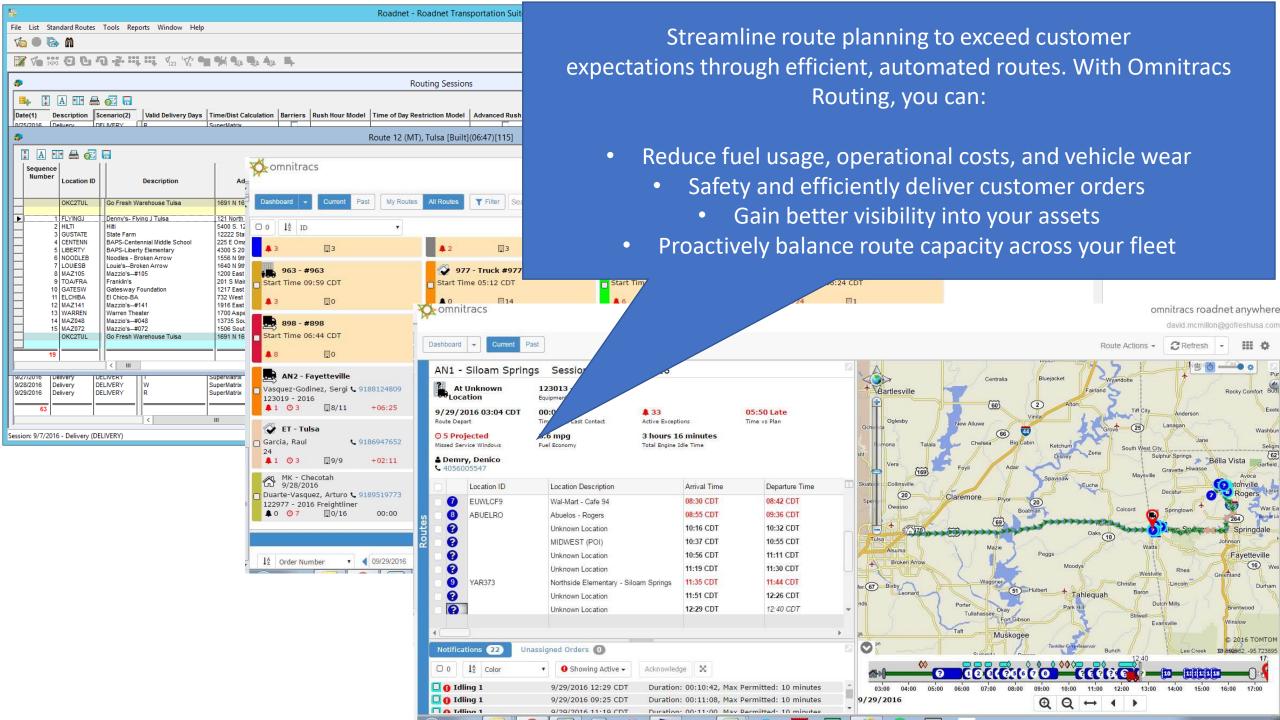


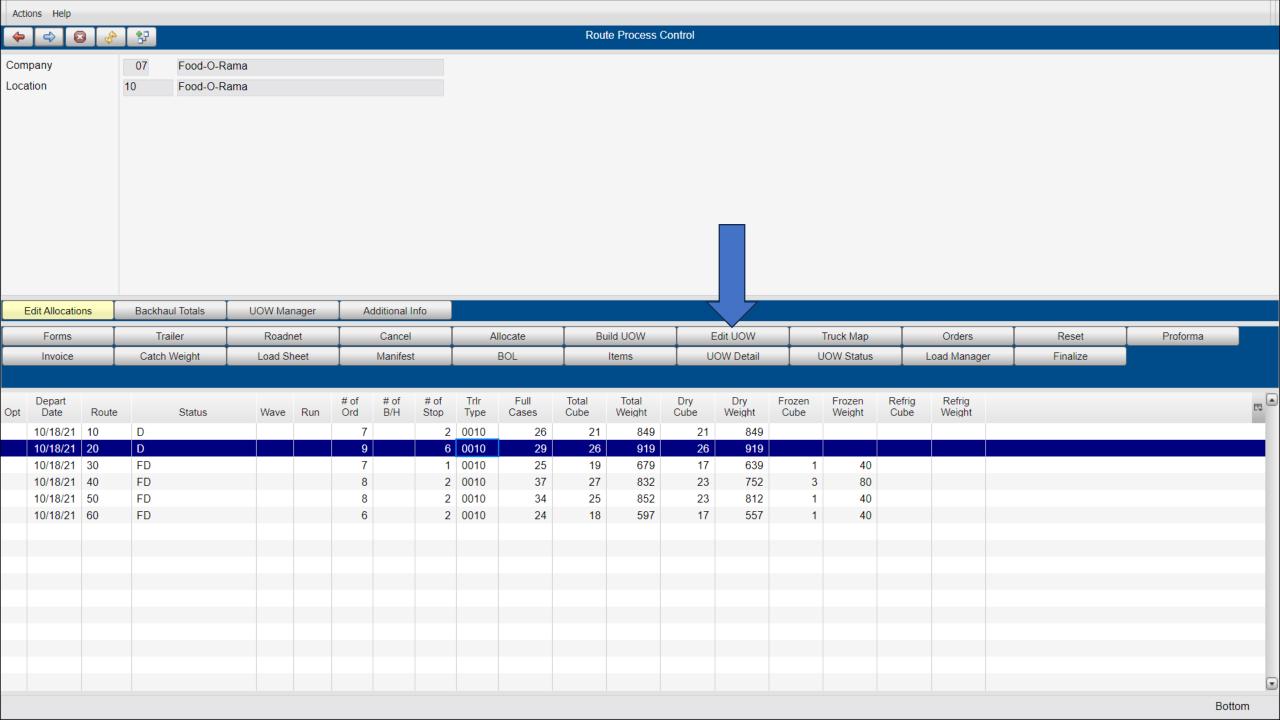
Lot Tracking at Picking

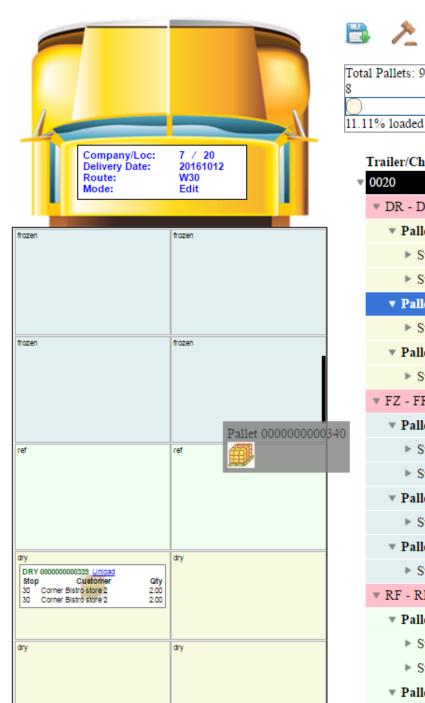














The Truck Map Manager screen allows the user to view and edit the Pallets(Units of Work) created. Using the drag and drop interface, users can move stops, orders, or specific items to pallets

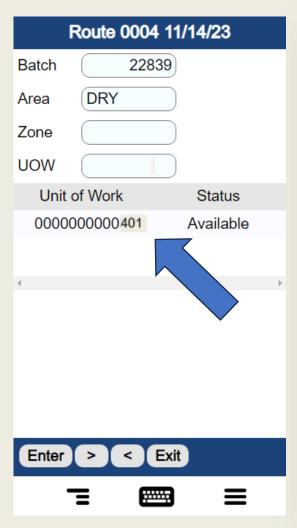
Trailer/Chamber/Pallet/Stop/Item	Cubes	Weight	Units	Status
0020	66.36	1337.95	73.00	
▼ DR - DRY <u>Add Pallet</u>	11.55	297.00	11.00	
▼ Pallet 000000000339		108.00	4.00	<u>Unload</u>
▶ Stop 30 Corner Bistro store 2 [7484-0]	2.10	54.00	2.00	
▶ Stop 30 Corner Bistro store 2 [7475-0]		54.00	2.00	
▼ Pallet 000000000340	5.25	135.00	5.00	
▶ Stop 20 Carmines [7516-0]		135.00	5.00	
▼ Pallet 000000000341		54.00	2.00	
▶ Stop 10 Cafe Al Dente [7472-0]	2.10	54.00	2.00	
▼ FZ - FROZEN <u>Add Pallet</u>		630.00	39.00	
▼ Pallet 000000000342		140.00	8.00	
▶ Stop 30 Corner Bistro store 2 [7484-0]	5.00	70.00	4.00	
▶ Stop 30 Corner Bistro store 2 [7475-0]		70.00	4.00	
▼ Pallet 000000000343		420.00	27.00	
▶ Stop 20 Carmines [7516-0]		420.00	27.00	
▼ Pallet 000000000344		70.00	4.00	
▶ Stop 10 Cafe Al Dente [7472-0]		70.00	4.00	
▼ RF - REFRIGERATED Add Pallet	6.06	410.95	23.00	
▼ Pallet 0000000000345		77.03	4.00	
▶ Stop 30 Corner Bistro store 2 [7484-0]		38.51	2.00	
▶ Stop 30 Corner Bistro store 2 [7475-0]		38.51	2.00	
▼ Pallet 000000000346		295.41	17.00	

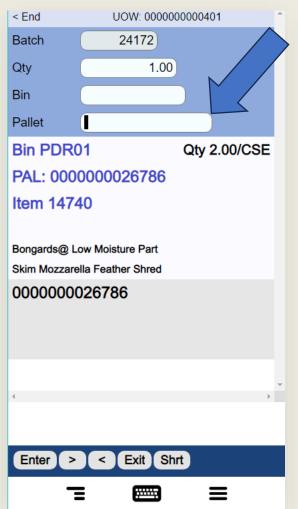


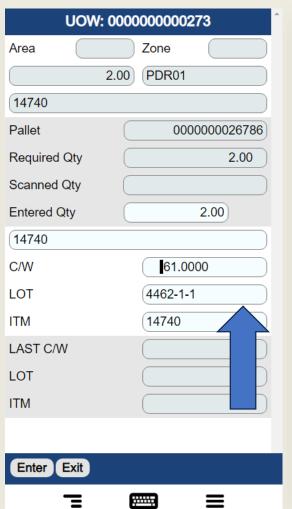


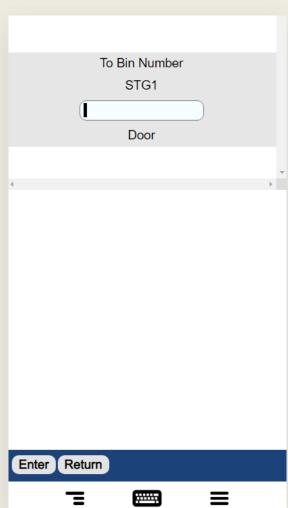


WMS Mobile – Catchweight- Lot Control at Picking





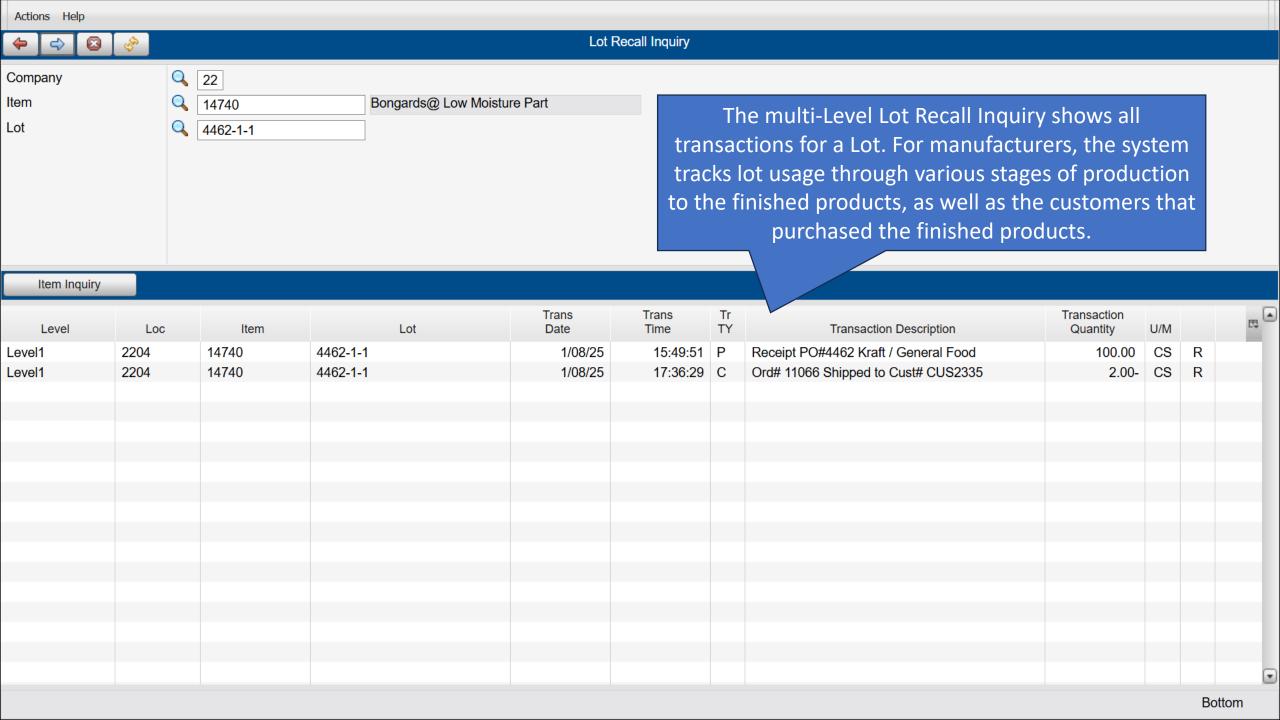


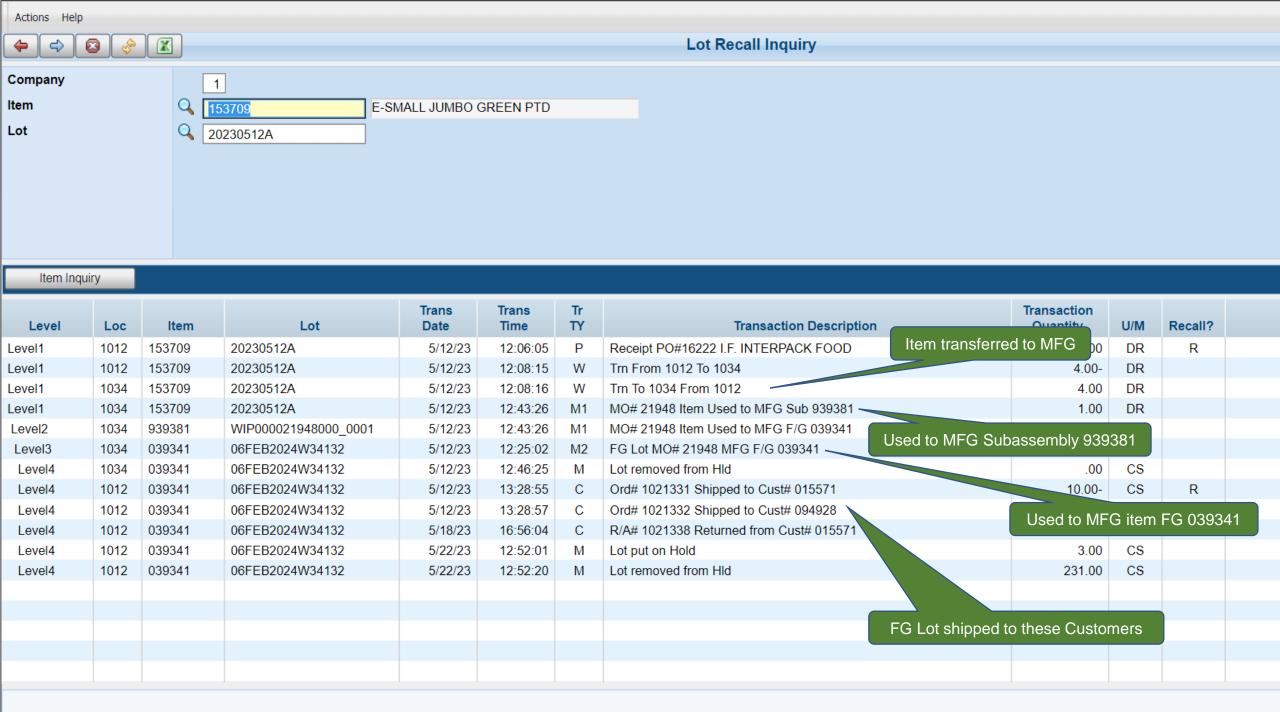












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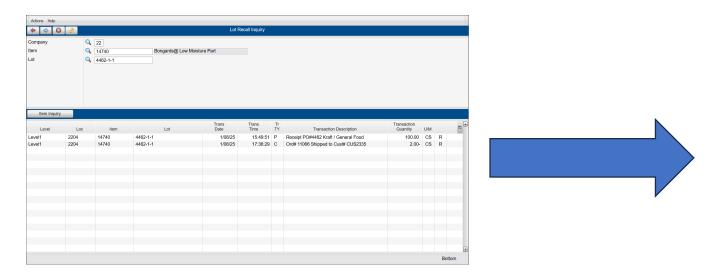
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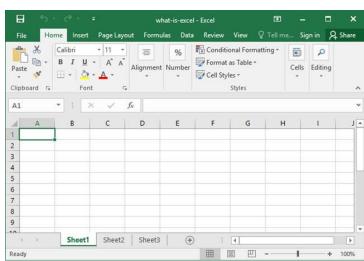


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X ••• \checkmark : \times \checkmark $f_x \checkmark$ Company: D C F G Н 1 Company: Lot: Item: Date (CYMD) Item Code Customer Code **Customer Name** Time Level Purchase Order Order Invoice Item Name 20240502 113635 Receipt PO#1921 P. O Box 80809 200-001 Diced Cantaloupe 1921 3 20240502 MO# 445 Item Used to MFG F/G 200-000 200-001 Diced Cantaloupe 120945 200-0 4 20240502 121038 FG Lot MO# 000000445 MFG F/G 200-000 200-000 Fruit Salad 5 AMER55 Great American Food Mart 20240502 121828 Ord# 12511 Shipped to Cust# AMER55 12511 1132436 200-000 Fruit Salad AMER55 Great American Food Mart 20240503 Ord# 12512 Shipped to Cust# AMER55 12512 1132437 200-000 Fruit Salad 102750 20240522 MO# 446 Item Used to MFG F/G 200-000 200-001 Diced Cantaloupe 200-0 105247 8 20240522 FG Lot MO# 000000446 MFG F/G 200-000 200-000 Fruit Salad 105324 9 CARN900 20240522 Ord# 12520 Shipped to Cust# CARN900 1132444 200-000 Fruit Salad Carnival Corners 110245 12520 10 Barnegat Cafe 20240522 Ord# 12518 Shipped to Cust# BARN600 BARN600 12518 1132442 200-000 Fruit Salad BOAT600 Boat House Restaurant 20240522 Ord# 12519 Shipped to Cust# BOAT600 1132443 200-000 Fruit Salad 110245 12519 AMER55 Great American Food Mart 20250115 RA# 12633 Returned from Cust# AMER55 12633 1132486 200-000 Fruit Salad 100401 13 20250122 MO# 450 Item Used to MFG F/G 200-000 200-001 Diced Cantaloupe 200-0 132918 14 20250122 FG Lot MO# 000000450 MFG F/G 200-000 200-000 Fruit Salad 132953 15 JADE600 The Jade Garden 20250122 133217 Ord# 12639 Shipped to Cust# JADE600 12639 1132489 200-000 Fruit Salad 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31 32 33 34 35 36 37 Page1

