





Q: What is the most patented device in U.S. History?



A: The Mouse Trap

Facts: There have been over 4,400 patents filed for the mouse trap since the patent office opened in 1838.

Only about 12 of which have ever actually made money on a commercial scale.



The Act of Trap Checking:

- will <u>NOT</u> prevent an outbreak
- will <u>NOT</u> resolve an issue
- does little to protect your brand

DynamicIPM[®] is <u>NOT</u> Trap Checking

- it <u>IS</u> protecting your brand
- it <u>IS</u> prevention through early detection
- it <u>IS</u> using technology to resolve problems

Fact: The cost of the average product recall is \$10,000,000





Q: When does a better mouse trap actually become a better mouse trap?







A: When it checks itself

The automation process improves:

- Client Transparency
- Technician Ergonomics and Efficiency
- Time Savings
- Time Stamped Activity



With Analog "Conventional" IPM Programs you pay for time to check devices.

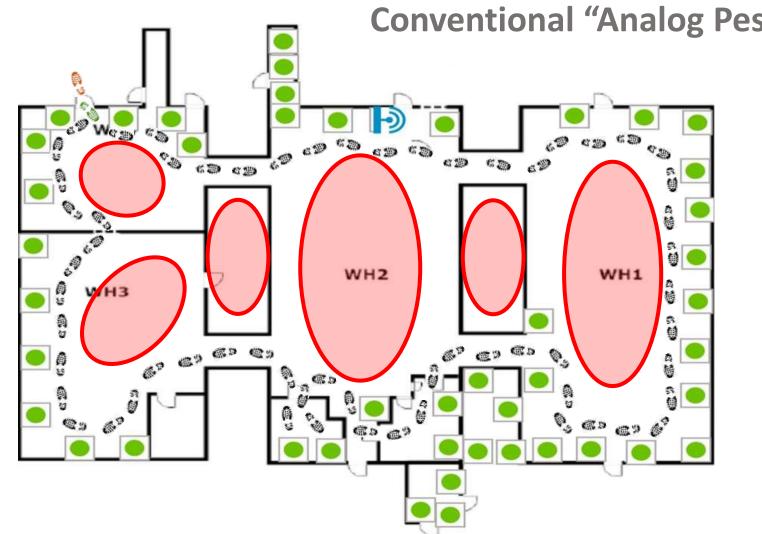
FACT: <u>98%</u> of our rodent monitoring devices had <u>ZERO</u> rodent activity when checked.





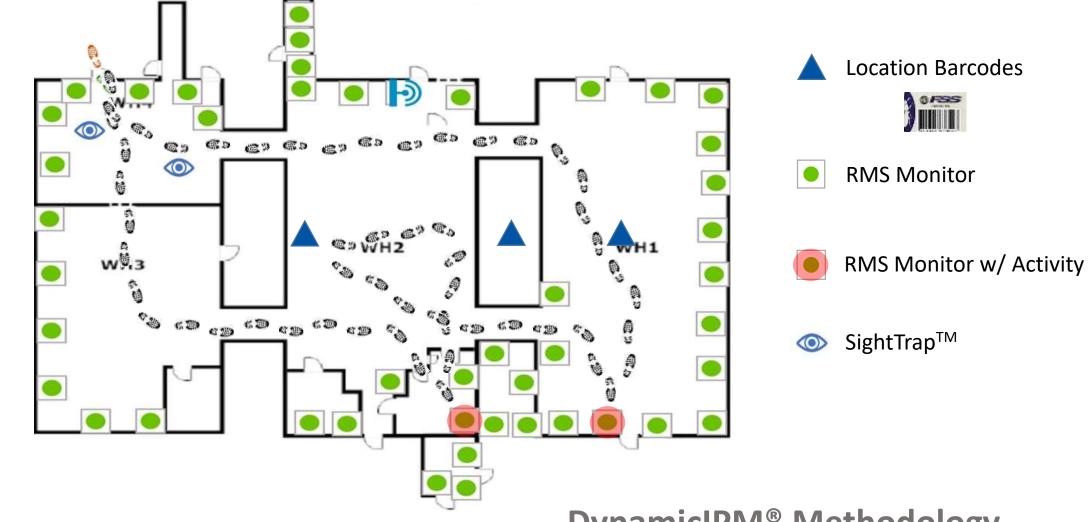
Integration





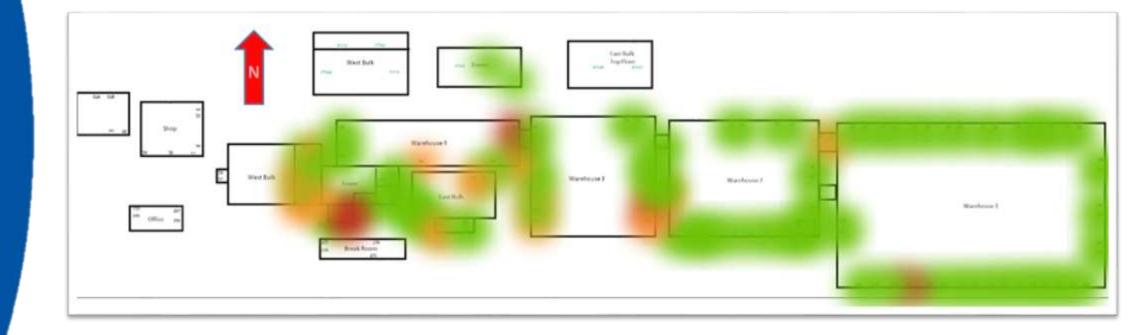
Conventional "Analog Pest Control"





DynamicIPM® Methodology







Our job, purpose and responsibility as Food Safety Pest Management Providers:

Protect the customer's brand and consumer safety by identifying and mitigating pest-related risks to food safety and quality through innovation.





